CONSIDERATIONS

AND

PROPOSALS,

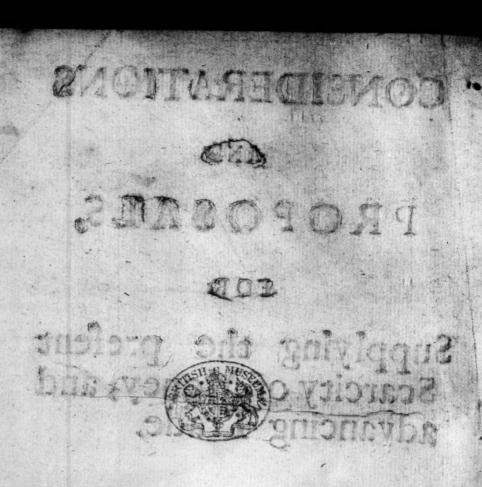
FOR

Supplying the present Scarcity of Money, and advancing Trade.

By JAMES HODGES Gent,

EDINBURGH,

Printed; and to be fold at Mrs. Ogston's Shop in the Parliament-Closs, 1705.



By J. IAIES HODGES Gont.

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CONSIDERATION

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PROPOSALS,

Supplying the present Scarcity of Money, and adwancing Trade.

Cloqui lan PART I

Relating to Credit, and the best ways of ordering it for National Benefite.

EFORE I come directly to enter upon the Proposals, I humbly beg leave to offer the following preparatory Considerations, to strengthen & clear the Evidence of their Reasonableness, and so make way for their Acceptance and Success.

That Credit is undoubtedly one of the best and readiest ways of supplying the want of Money.

That a more National is always preferable to a more privat and less National Credit.

That a Credit under a direct legal Force, must

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as certainly labour under many Inconveniencies, as it hath never yet been the Choice or Practice of

any Nation.

And that Credit duly imploy'd in Trade, and duly encourag'd, must effectually produce increase of Money, enabling it to make it self Good, at long run, to all who trust it.

It were easie to prove the Truth of these Positions to be as plain and sure, as Demonstration

can prove any thing.

But, seeing it were improper to enlarge upon them, on this occasion limited to a narrow Time, and requiring a speedy Dispatch, I shall suppose them to be of themselves so evident, as at least to

gain the Approbation of a Majority.

Only I shall say a little to the Third: Because I understand that a Credit under a direct legal Force, hath been much pressed of late; with another Disadvantage in it, that it is Privat, or proposed to be the Credit of a Privat Society of Contributers, and not National, either as to Fund or special Profits.

Now, I suppose that there is no person, who stands up for that Credit, so obviously partial, but he will readily confess, that the same Credit would be much better, and more desireable for National Advantage, if all the Nation were alike concern'd, both in its Fund and Prosits: And likeways, that it would be much better, if a way could be found, to make the same Credit current

of Choise, without a direct legal Force having no Choise in it.

make up the chief Difference between such a Credit, and these Kinds, which I offer as preferable.

Here it appears necessary to add an Explanation of the Terms properly used in speaking of these different kinds of Credit, for a more distinct Perception of their Nature: In relation to which it

is to be confidered,

That we are to understand by a *Credit* under a direct legal Force such a Credit, as the Law obligeth every Man to accept; or by Law have nothing, the Creditor being thereby wholly lest to the Discretion of his Debitor; For his Money, Goods, or Labour, for which the Credit is tendered in payment.

Tho this must, at first view, appear a hard case to any indifferent Person, yet on the other hand,

we are to take notice,

That a Credit of the other kind, so ordered, as to bring certain Advantages to the Accepter of it, above what he could have by Money; And put under such Inconveniencies to the Resuser, as will certainly incline him, of his own free choice, to accept the Credit; may be reasonably pleaded as a Thing, not only most just and reasonable for the Government to order, but what may produce excellent Effects, of universal Benefit to the whole Kingdom, in the way of advancing Publick Good, as well as extricating from present Difficulties.

As to the first Part of this Position, relating to Encouragements, the reasona bleness of it is so manifest, and so plainly adapted to the particular Interest of every one concern'd, that all Men must approve the Contrivance, and readily go into the Measures of it.

And as to the other, whereby the Refusal of the Credit established by the Government, is to be put under such Inconveniencies, as may oblige to the accepting of it of choice, the Equity & Reasonable-ness of this Contrivance appears, by considering.

That the proper Nature and Essence of Credit, consists in a Free Choice, whereby the Receiver of its Bill, gives a voluntary Trust to the Offerer, for

the Sums contained therein. and to noterolic ent

Now, tho a legal Force upon Credit leaving no choise to the Creditor, is plainly contrary to, and destructive of this its Nature and Effence; making it a quite other thing than Credit, tho it retain the Name; yet it is plain, that Inconveniences leaving still a free choise to the Creditor, inforce neceffarly a due agreeableness to its Esfence, and does nowife either contradict or destroy its proper Nature, more than the Freedom that is left to every Man, in chuling to accept one Credit, rather than another, or Money rather than Credit, or Credit rather than Money, as he finds doth best fuit his Occasion and Conveniencie, especially when the Inconveniencie is ordered with a better Judgment of the Creditor's true Interest, than he hath himself: A mainy mortamicaling an llawag

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If then the Government can tax Mens Properties and order Excise and Customs, for its Support and Defence, and for supplying the Charges incident to it, in confideration of National Security. and other common Benefits, whereof the whole Community doth partake; much more may they establish a Credit for the same Security, and for many other common Benefits of increasing Money. advancing Trade, supplying the Poor, &c. which those Suppositions do noways promote, or dispense either to the whole, or any part of the Community; and may, for its Encouragement order fuch Inconveniencies upon the Refusal of it, not being inconfistent with its Nature, as may serve to make it most effectual, for all these excellent Ends, wherein the Common-Good of the Nation in General, and all Ranks of Persons therein are to much concerned inference iberrisand hour of

If Men may be justly punished or fined for trefpasses against the Government, which Dispenseth
Justice, gives Security, and Protection for our
Lives, Properties, Rights, and Liberties, and
doth, or ought to, Contrive and Order Proper
Means, for advancing the Publick Welfare of the
Nation; What Reason can plead, that Men opposing themselves through Mistake, or Malice, to
their own Certain Benefit, and that of the whole
Security, whereof they are Members, in Matters
of the Highest Consequence to its Safety, Prosperity, and all its National Interests, should not be
put under such Inconveniencies, in that Foolish or
Wicked

Wicked Humonr, and the Compliers on the other Hand, with their own and the Nations Gain fo Encourag'd and Protect'd, as may Render the Good Designs and Orders of the Government Successful, for the Common Advantage, Thriving, Prosperity, and happy Issue of all its National Affairs.

And this will appear yet the more Reasonable, if the Government shall shew, and Declare such a Considence in themselves of the Goodness of the Credit which they Establish, as to Pramise and Enast the making it Good to all Possessor of its Bills, after such a set time, as they may Reasonably Judge sufficient to Enable those, with whom the Credit is Entrusted, to Pay them of themselves.

From these few Preliminary Considerations, the

plain and necessary Inference is Evident.

That for Raising a good and well Contriv'd Credit, to Supply the present Desect of Money, and such also as will certainly Advance Trade, and Increase Money in the Nation: The first Care to be taken, is.

Funds whereon to bottom it, as are most National, that is, such as the whole Nation is most Generally concerned in, and the Distribution of the Profits whereof is to be most Universal.

Next, To consider of fit Encouragements to the Accepters, and Discouragements of Inconveniencies to the Refusers of it.

And

And Lastly, That these Encouragements, and Discouragements be ordered with a special regard to the Advancement of Trade, by the Credit so raised, and so Encouraged.

As to the National Funds, I humbly Propose

thefe Two.

The Publick Revenue, which indeed is wholly National, and always supported, and to be supported by the complex Credit of all the Nation, and all Persons therein.

And which, as I am inform'd, doth in all its Branches, amount to about an Hundred and Thir-

ty Thousand Pound sterling a year. It ye sub

The other is the Fund of the African-Company, wherein such a vast number of all the Chief of the Nobility, Gentry, Merchants, and Tradesmen in the Kingdom are concerned, as makes it clearly the Interest of the Nation, that it be looked upon, Own'd, Encouraged, and Promoted, as a National Fund of the highest and most Universal Concern, that the Kingdom in General, and all Ranks of Persons in particular did ever know, or were interested in before it.

By the Establishment whereof also Trade is certainly in Scotland settled upon the Best Foot, that

it hath, or ever had in any other Nation.

Which, if some others knew not, perhaps better, than we do our selves, they had never raised such Clamours, and Complaints against it, nor been at such Pains, and made such Stretches in bad Neighbourhood, and against the Law of Nations, in Endeavouring to Crush it.

And

And this consequently on the other hand makes it so much the more the Honour and General Interest of the Nation, with respect to increase of Trade, Money, National Strength, &c. by all means to Assistand Encourage the African-Company.

As to the First of these two Funds, which I have nam'd, and pitch'd upon, as the two best, which the Nation affords. I humbly propose,

That an Hundred Thousand Bound sterling at least: or a Sum Equivalent to the Iublick Revenue be prepared in Bills for an Exchequer Credit, to be issued out from the Treasury, in Payment of all Debts due by the Publick.

And for making this Credit as Good as Money to the Receivers of it, and without all Loss to the

Publick, I humbly propose;

That to all the ordinary Taxes an Impolition of ten per cent be added: also that the Customs and

Excise be raised ten per cent.

With this special provision in the Act so ordering, that all Persons Returning into the Treasury, Publick Payments by Exchequer Bills, shall have Ten per cent discount in all such Payments; whereas, if paying in Money, they must pay it compleat.

As for instance, if one is Debitor to the Publick for an Hundred Pounds of Tax, Excise, or Customs, a ninety Pounds Exchequer Bill is accepted, as full payment of the Hundred Pounds due. But if he pays it in Money, he must pay a full Hundred Pounds without Deduction.

It is plain, that this method will so effectually faile

raise the Value of these Bills, that Demands will be multiplied upon them, so long as any Publick Money is due; whereby they will become as precious as so much Gold to the Possessors of them.

A Clause must be added, Prohibiting strictly under a great Penalty, that no person take any manner of profite, in Exchanging these Bills with Money, except only at the Bill Office of the Exchequer Cre-

dit.

Which Office is to be Erected, and Managed, according to the special Directions and Restraints of Parliament, under the Oversight of the Lord High Treasurer, or the Lords of Treasury, for Receiving these Bills in Publick payments, at the said Ten per cent Discount: And to mark the same according to Order of Parliament, before they Return them into the Exchequer.

This Office is also to be ordered as a Repository for the said Bills, before their payment by the Debtors to the Publick, where all Persons willing to purchase them, may have them for Money, or on their bringing a Precept from the Depositors, upon their Receiving of Money for them, from the persons

Demanding them.

And the Bills, when brought into the said Office for Publick Payments, are to be marked with such a mark as the Parliament shall think sit to appoint for stopping their currency in a second Out-giving, until the Parliament shall think sit to order the same.

A Model of which Office, to be Established for managing the said Exchequer-Cridit, and of the

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Officers Superiour and Inferiour, and Servants needful to be Employed therein, with an Accompt of the whole Charge, which its Support may Require, I shall, GOD willing, have ready to lay before the Parliament, so soon as they shall think sit, to Enter upon the Considerations of these Proposals.

And the same Model will also serve, for the other Office to be Erected for managing the Credit of the African-Company, as is hereafter to be proposed.

By this Contrivance, there is here such an Encouragement given to the Receiving of this Credit, as makes its Bills better than Money, by Ten per cent to the Purchasers of them.

Whereby also all persons, to whom the rublick owes Money may be pay'd their sull Dues, when ever the Treasury thinks sit. or the Parliament shall Order; And no Publick-Credit in Europe, will be Better, or perhaps so Good, as that of the Exchequer of Scotland.

Likeways the Ten per cent added Imposition upon the Taxes, and other Branches of the publick Revenue, puts the Payers at no more Charge, than they were at formerly, before the said Imposition was added; or no more, than if there were no such Imposition at all; seeing it only obligeth them to purchase those Bills, or suffer a Ten per cent Loss.

The Publick by allowing the said Ten per cent Deduction in all payments made to them, hath also no manner of Loss.

The Nation, by the Circulating of these Bills, is sup-

fupplied with a real Equivalent to an Hundred Thousand pounds sterling, or more, of Cash, added to its National-Stock of Money, for its effectual As-

fistance in all publick and private Occasions.

And all the Money which would have gone into the Treasury, through the Hands of Collectors and Receivers, to the great Retarding of its Circulation, is by this Expedient left in the Hands of the People, for the Benefit of Trade and other Business; while in the mean time the Treasury is Furnished with a Credit, which for all its Occasions and payments is as Good, as so much solid Gold, both to it and the Receivers.

In the Next place, as to the African-Companies

Fund, I humbly propose,

That they be Allowed by Act of Parliament to issue a Credit in Bills, Amounting at least, to an Hundred Thousand Pounds sterling, or an Hundred and Twenty, to be Employed at the Direction of Parliament, partly in the Fishing Trade, partly in promoting Manusactures of Bazes, Perpets, Ranters, Stockings,

Linen-Clothes, &c.

It is plain, that if this Credit can be so ordered, as to become current but for a few years, it will not only enable the Company to exchange it with real Money, further in all probability, than there are like to be Demands for it; But will bring speedily into the Nation vast Profits and Treasure, by a large Export in Trade, such as was never known in it before.

Beside the imploying of Multitudes of Poor, and

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the great Encouragement it will give to all forts of industrious Tradesmen, and to the more ingenious Mechanicks and Artists.

And in such plenty of National Product for Forreign Trade an Act may be order'd, obliging the Exporters, to bring in some considerable Part of the

value of the out-bound Cargo in Money.

This Expedient, beside the adding an Equivalent of another hundred thousand Pounds fitterling to the National Stock of Cash, would certainly product in a little time such notable Effects, with respec to Home Manufacture, Forraign Trade, and daily increase of Money, as with Gods Bleffing, would foon make Scotland forget all its Straits, decays of Trade, and Scarcity of Coin, under which it hath been struggling for some years past, soon find out ways for disposing of all the Product of our Nation so advantageously, as might make Englist Prohibions recoil upon themselves, with far greater Damage, than they could do to us, and in effect could furprizingly change our National Figure, by a New Face and Lustre put upon all our Affairs Publick and Privat.

What then can make a purchase of so great Value too dear to us? And what ought we to grudge or resuse, that Reason can allow, for so happy and advantageous a Change of our present Circumstances? And what can we think of those who shall have the considence to oppose it?

If indeed there were in the Nation such a publick Spirit, and such regard to their own Common Bene-

((13) fit, and that of their Posterity, as all do by Nature, Justice, and Conscience owe to their Countrey, there needed no other Encouragement for making this Credit of the Company current through the whole Kingdom, but Sense of common Interest, especially where so many are concerned, as by doing their Duty might make others asham'd to be re-

fractory.

But in case it should happen to be otherways, either through mistaken Notions, or Heart-Opposition in some to Publick Good; and however it be, for a greater Security to a Matter of so great Moment: It becometh the Wildom of the Govern ment, and the due Care they owe to the Publick-Welfare, to Contrive and Order fuch prudent wayes of loading the Refusal of the said Credit with certain Inconveniencies, as may move every one of Choice

readily to accept it.

And therefore, feeing the Refusal of this so univerfally useful and beneficial Credit, must necessarly appear a thing so Anti-national, and betray in the Refulers a Temper so opposite to publick Good. as makes them scarcely deserve the favourable Protection of the Government; But rather, on the contrary, to be civilly Excommunicated from the friendly Society and respect of all good Countreymen, for preventing the Bad Effect of fuch an Unaccountable Humor, if any fuch is to be found, and for meeting the Refusers with a far Gentler Check, for their Ignorance of, or wilful Opposition to their own and their Country's Good.

. I do bumbly propose,

That it be Enacted by Parliament, That all Debtors tendring the Bills of the African Company in payment, to their Creditors refusing them, be under the Protection of the Government against all Hornings, Captions, and Poynding, or distringeing of their Goods for the said Debts so offer'd to be pay'd, and that for the space of three years; Which time may be prolonged by the Parliament as they shall find needful.

In this short Proposal is comprehended that Contrivance, which will do the whole Business for bringing effectually along with it to the Nation, all the great and manifold Advantages that I have

mentioned.

For which I may say, that seeing the Government hath often upon various Considerations, granted many Protections to Debitors against the Violence of their Creditors, it would be hard to deny the proposed Protection, which is certainly the most Just, Fair, and Reasonable by sar of all Protections, that were ever asked or obtained in the Nation.

By those means the Credit will not only become universally current; but all persons concerned in the Company, when ever they have Money to pay, will bring it to the Company's Office, and there exchange it with Bills, which will be as good as Money to their Creditors; Wherebythe Company will be speedily supplied with Money as well as Credit, and probably be inabled in a short time, to make good, in a large measure, its Credit with Money to these desiring and having need of it.

Beside

Beside their being able to carry on all their Defigns in Trade and Manufacture, with such Portions of real Money mixed with their Credit, in paying those, whom they imploy, as shall be found convenient for their smaller Occasions, and for recommending their Credit to the general esteem of

all persons.

Or, with respect to the Clause ordering the mentioned Inconvenience, seeing the Creditor think fit. if any such shall happen to be, to disprove a Credit which the Parliament hath thought fit to Establish. as just, and for the publick-Good of the Nation and noways opposite to the true Interest of any private person init; The Act may run thus, That all legal Execution, as above, against the Debtor and his Goods, offering payment, as faid is, by the Companies Bills, be fifted and prohibited for the faid Debt, by the faid treditor, for the space of three years: And further, untill he shall offer to the Parliament such Causes and Grounds for his said Refusal, as they shall find to be Reasonable; without prejudice to fuch other legal Diligence for fecuring the Creditor, as he shall think fit to use.

Several other Proposals might be made, for Charging the Resusal of the said Credit, with divers other Inconveniencies; But seing that offer'd is both so plainly Just and Reasonable; and so sure to become Effectual, for gaining what is design'd by it, I think it needless to multiply Considerations about the same thing, above what is suffici-

ent.

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Only it may be considered as a just part in the Government, ordering the mentioned Inconvenience, and as a further Encouragement to the Currency of the said Credit: If, as I have before hinted, they shall Declare and Enact, That if the said Credit of the Company by them Established, shall happen to be found Desicient at any time, after the space of seven Years, counting from the Date of the Act, they shall in that case, by a publick Imposition, make Good the Credit of the Company to all persons, who then shall be Possessor its Bills.

And as I have likeways before hinted, it cannot in Reason be supposed, that this will ever put

the Government to any Charge.

Seeing there can be no just cause to doubt, but that before Expiring of the said time, the Company by improving the said Credit in a solid and sure way of Trade, as hath been proposed, and by the certain Incomes of Money flowing therefrom, will be sufficiently able to make Good their own Oredit, by granting Money for Bills, to all that shall defire it.

Beside, that the General-concern of such Numbers of People in the Company, will make its Credit so Universally acceptable, as leaves no Ground to Fear, that the Company will ever be straitned therein; Especially when in a Thriving Condition, Enabling them visibly still more and more to make it Good, to all accepting it.

And also, when they are always to have such large Quantities of Manufactured Goods of all sorts

in their Store-Houses, as many of their Creditors may need as much as Money, and to be willing

to Exchange their Bills for them.

To all which it may be Added, that the unqueftioned currency of the Companies Bills, for so long time as is prescribed by the said Act, the many Poor, and the many Tradesmen imployed by them, the Advancement of Trade Home and Forraign, and the general Ease, Plenty, and Thriving of the Nation under these Advantages, cannot but so commend the Credit of the Company to the Good Opinion of all, especially where there are so many Subscribers, hoping for a share in its Prosits, that they are like to be far sooner in a Condition to desire their Bills for Money, than others are like to have, either Occasion, or Inclination to desire Money for their Bills.

It is to be noted, That one of the chief Supports of the Credit in Holland, is the charging the Payments of Money, with such an Inconvenience, that all above a small Sum, are ordered to be payed in the Bank of Amsterdam, out of which no Discharge can be valid in Law, to the Payer of any considerable Sum, for shunning of which Trouble, all do Generally chuse to take Bills rather than

Money.

And Experience hath at length so far convinced them, that this is the far better, safer, and speedier Medium for all occasions of Trade, and larger Payments in other Business, that now they would all Unanimously chuse that way, tho there were no such

fuch inconveniency to oblige to it. And the Effect undoubtedly will be the same, as to the Companies Credit, after a whiles tryal, hath made

all Persons feel the Advantage of it.

I am perswaded that the Nation can fall upon no Expedient more proper, or more favouring its General Interests; For Advancing Trade and Credit, and increase of Money at one Stock, than the Assisting and Encouraging of the African Com-

pany.

For which I should have Proposed rather two or three Hundred Thousand Pounds, than one, if it were not, that the Parliament may from time to time, allow further Enlargements of the Companies Credit, according as they shall find the first Stock here proposed improved by them, for their own Advantage, and that of the whole Kingdom.

Tho indeed I am more for allowing them a Hundred and Twenty Thousand Pound, both in consideration of the Expense of the Credit-Office to be Erected by them, and because in that case, Threescore Thousand Pounds may be appropriated to be imployed by them in the Fishing-Trade.

For the Success whereof I shall be ready, GOD willing, Humbly to give my Advice if Required, and also for the Managing of their Credit otherways to the best Advantage, if this Proposal is Em-

braced '

And I nothing doubt, but that, if it is Embraced, the Company shall be able in not many Years, to circulat in Trade, and Manusacture a Million ster-

ling

ting of good and unquestionable Credit, to the Un.

fpeakable Advantage of the Nation.

And I insist the more on this, as the best of all Means that can be taken, for Advancing the Publick Good of the Nation in its present circumstances; because I Forsee that this may prove a good Foundation laid for the compleatly National Credit, which I have elsewhere mentioned, to be Engrasted upon it, when a sit Opportunity shall offer.

I do further Humbly Propose as being well acquainted with Doctor Chamberlens Talent, with respect both to Trade and Credit, that, tho it be sound, that what I have here Offered, may be more agreeable to the General Interest and Good of the Nation, than his Proposal of Land-Credit, attended with the Inconveniencies above-mentioned, Yet I am sensible, that I can not fully consult my Countreys Benefit, without Recommending the Doctor to its special care and savour, as a Person most sit to be Trusted and Imployed in the mentioned Credits by me Proposed, especially the last with a honourable Encouragement, such as his Merit, and large Capacity in those Affairs doth and will, I believe well deserve.

I forbear to insist further upon what is offered, seeing the Matter of both the first and second Proposal, for establishing the mention'd Credits is plain, wanting, I suppose, no more Explanation, than what is given, and the Equity and Reasonableness of both, with the National Profits accompanying them so evident, as may make it a wasting of time,

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and Pains, to fay any more, than what is enough.

And therefore I shall put an end to the present

Discourse with this Conclusion:

That by all that hath been said, it clearly appears, that something of the Nature of these Proposals, which I have offer'd, is absolutly necessary, as a Relief in our present Difficulties, and for a desirable Change into a better State of all our National Concerns.

Other Means, such as regulating Export, Prohibitions upon Import, encouraging of Manufacturies, &c, can give but very sorry prospects of Help, and at a great distance, while in the mean time the Nation wants a present Medium, for so carrying on and encouraging all Designs of Trade, as may speedily put all hands to Work, and thereby speedily supply all its pressing wants; Which, without something of the nature of what is contain'd in this Treatise, is in vain to be expected.

So that, if the Parliament should rise without taking notice thereof, and doing something for an effectual Remedy, it may make all Well-wishers to their Countrey sad, to think what the Event may prove, before there is another Opportunity of altering and

bettering its Circumstances.

Especially considering, that before such an Opportunity again offers, we are like to go into a

Treaty with England.

And that it is the common Nature and Sense of all Men, to endeavour and expect a cheap Bargain, indealing with those, who are under pinching Straits, from from which they have no way to deliver themfelves, but by fuch means as they shall think fit to

allow them, with whom they treat.

Whereas on the other hand if England sees us going prudently and effectually to Work, for putting our publick Affairs in so good Order amongst our selves, as is like speedily to advance all our National Interests, and enable us to stand on our own Feet whether they help us or not; They will soon find themselves concern'd to allow us good and honourable Terms for our lasting Friendship, which in the one case must appear to them a much more valuable Purchase, and consequently worth a great deal more to be bestowed for it, than in the other.

By what I have offered, I am fure, that with the great Satisfaction, both of my Conscience and Rational Judgement, I have by God's Assistance, really and eminently consulted my Countreys Good, and effectual Service in a time of need. And I hope, am able to deseat all Objections that can be made in the contrary, if the Justice is done me, and I may say to the Nation, that I am allowed to answer them, before these Proposals are rejected.

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ciore to be bellowed for it, than in the other.

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In the contrary, if the future is done at a and I may fay to the Nation, that I am allowed to an interest, before these tropolals are relected.

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